

FUTURE ZEN CONSULTANTS LLP

(C2M)

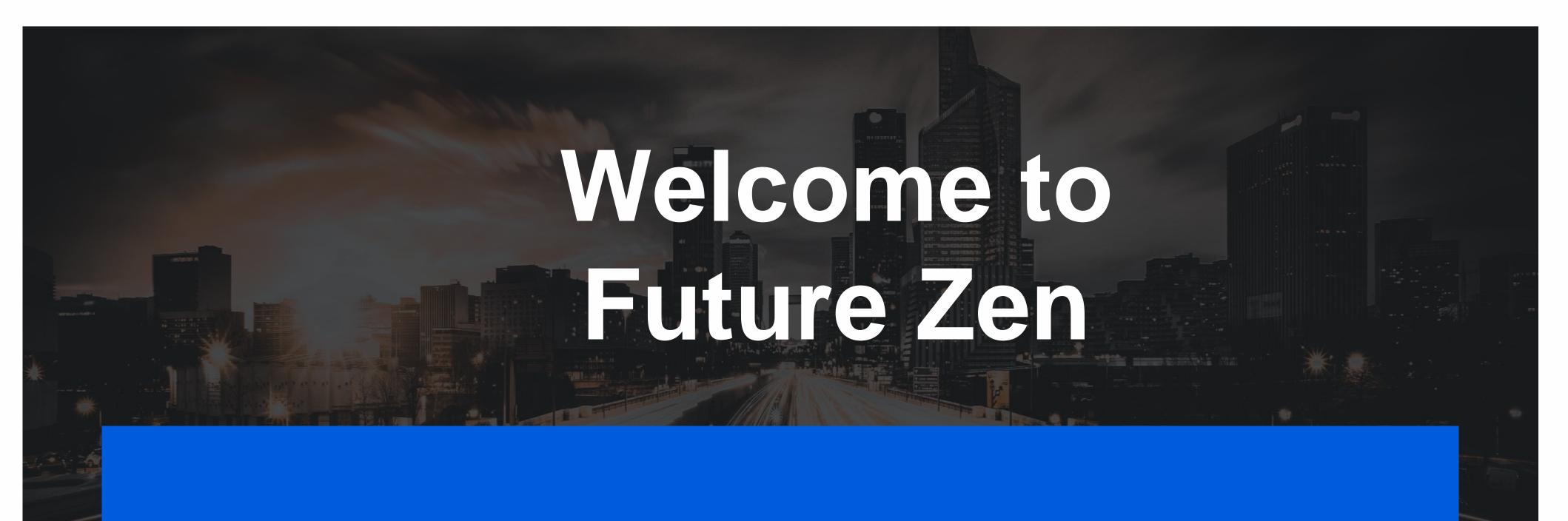
Future Zen Consultants Concept to Market Services Mumbai | Hyderabad

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2023 - 24





Experience & Expertise

Our resources have extensive experience and in-depth knowledge in various industries and business domains.



About Future Zen

- ✓ Future Zen Consultants (FZC) LLP is an India based Business Advisory, Project Management Consulting (PMC) and Lump Sum Turn Key (LSTK) firm providing Concept to Market (C2M) solutions for the diversified industries across locations
- ✓ FZC adds value to the business of the organizations by providing Project related Innovation and Manufacturing Solutions as a Project Management Consultant
- ✓ FZC has special interest in converting raw ideas into reality by advising and developing innovative products and solutions
- ✓ FZC expertise revolves around all the facets of Business Operations namely Core Engineering, Management, Business Intelligence (BI), Finance & Accounting, Legal & Liaison, Sales & Marketing and Secretarial & Compliances



Our Mission and Vision

Mission

We aim to become the best company in the world giving constructive and qualitative performance on regular basis for the stakeholders irrespective of size of the business.

Vision

Our Vision is to take up innovation and new development projects under Greenfield as well as Brownfield categories, through which we want to develop alternate products for the market to cater to all the sections of the society.

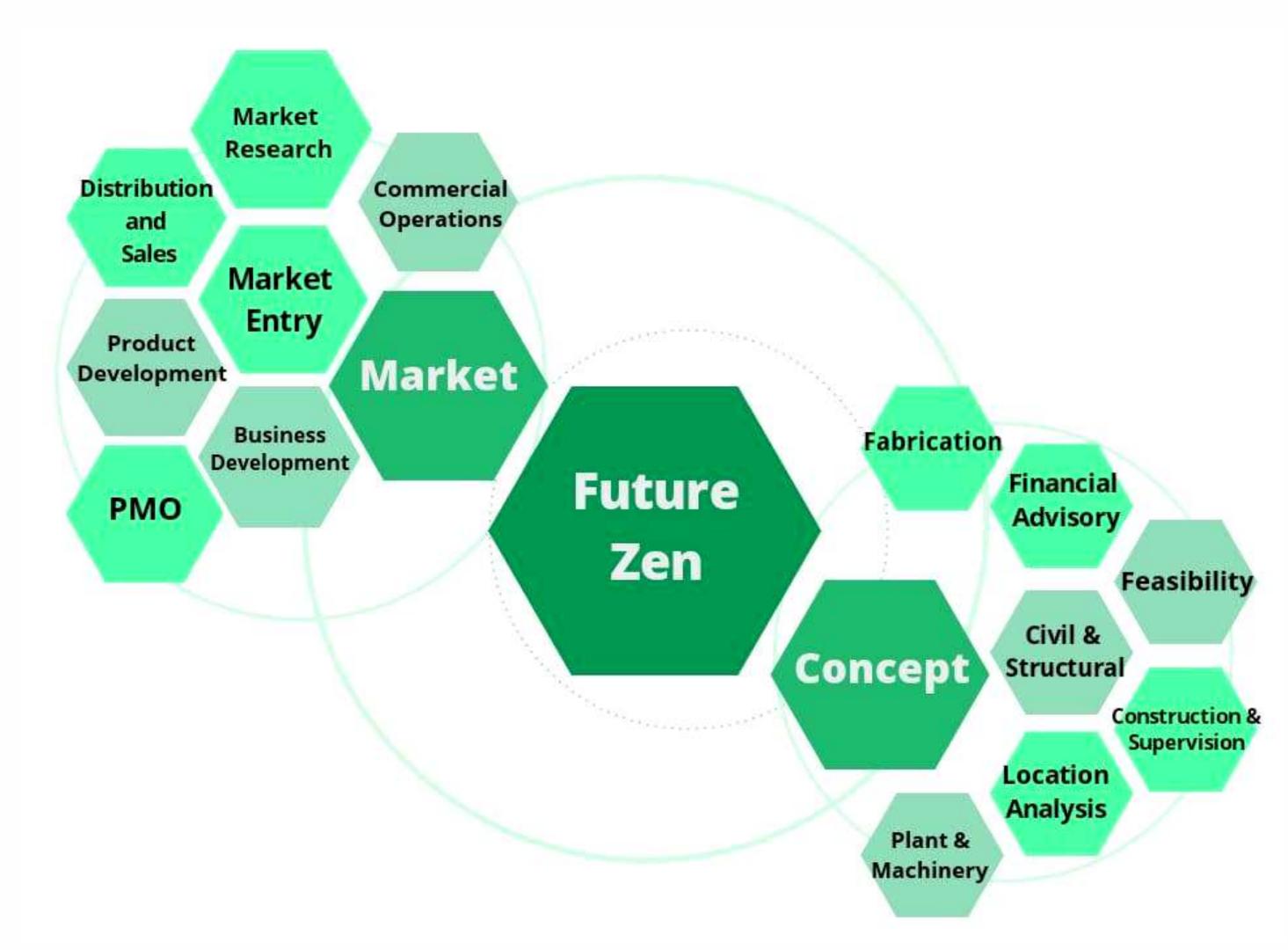




Our Technical Excellence and Business Philosophy have Brought us here

There are very few firms around us who are sound in Technical as well as Business Aspects especially for Manufacturing and Process Industries.

We maintain the excellence by virtue of the meritorious talent and reward accordingly.





Unique Proposition



Tailored Solutions

We offer customized solutions based on your specific needs and goals, rather than a one-size-fits-all approach. We intend to develop as one stop solution for any business requirements whether it is greenfield or brownfield.



Value Drive

Our focus is always on providing value and achieving meaningful results for our clients. This can make employees to work harder to exceed the established standards. This is achieved by well positioned and qualified professionals in their respective fields.



Bridge

Act as comprehensive Consultant to help identify gaps and opportunities. Solutions differ based on Nature of Business, Scale of Operations, Industry Segment, Organization Structure to leverage ideal benefits from their available resources.



Our Business Segments

Our expertise revolves around providing innovative and cost effective developments where the output is new technology or new capability or new knowledge which lead to multiple commercial projects.



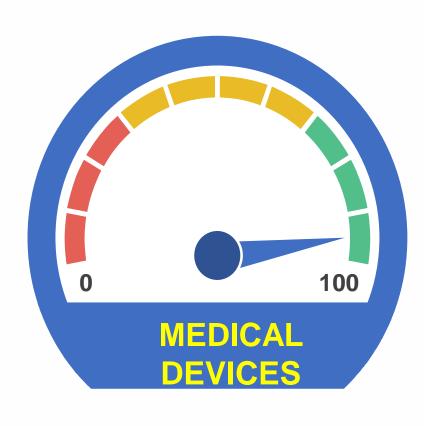


Major Industries We Serve



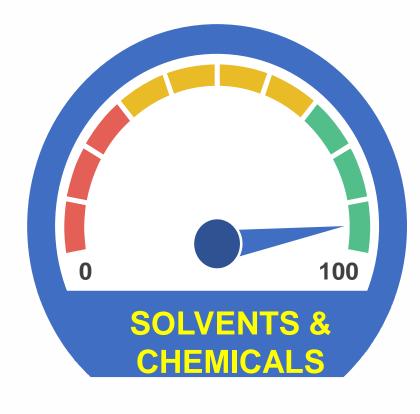


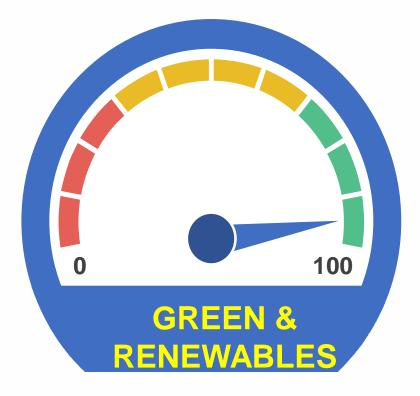


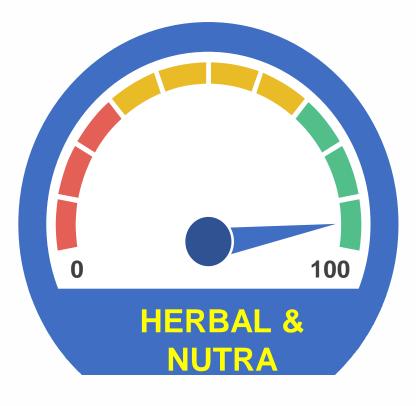


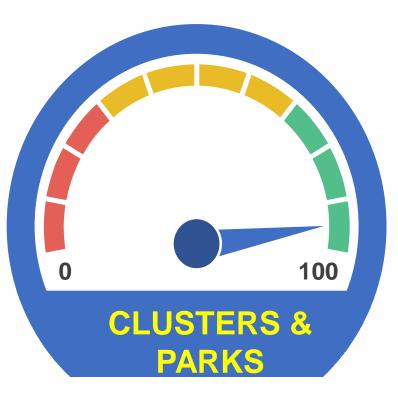












Deliverables: Business Advisory



Advisory is all about the matching the product requirement with the product availability and development

Project Conceptualization

Project Impact Assessment

Business Performance Indicators

Information Memorandum

Business Plan & GTM

Techno Economic Viability

Project Implementation Planning

Detailed Financial Model

Credit Monitoring Arrangement

Project Estimates & Costing

Working Capital Strategy

Land Selection & Location Analysis

Land Use Pattern

Facility Master Layout

Process Requirements

Detailed Financial Model

Credit Monitoring Arrangement

Project Estimates & Costing

Working Capital Strategy

Statutory & Regulatory Compliances

Central Government Incentives

State Government Incentives

Technical Assessment

Technology & Manufacturing Process

Raw Materials Strategy

Finished Goods & Value Addition

Packaging Technologies

Products Market Mapping

Market Research

Industry Outlook

Marketing Assessment

Factory Compliances

Quality Certifications

Deliverables: Turnkey (LSTK) Services



Under the LSTK Contract, Client agrees to give free hand to the service provider to conceptualize and execute the project from Concept to Market.

Turnkey Project Management

- ✓ Project Conceptualization
- ✓ Basic and Detailed Engineering
- ✓ Project Construction and Implementation
- ✓ Project Monitoring & Administration

Technical/ Engineering Services

- ✓ Mechanical (P&M/ Utilities/ Misc Fixed Assets)
- ✓ Electrical (P&M/ Utilities/ Power House/ CT-PT)
- ✓ Civil (Site Development/Architecture/ Structural)
- ✓ Misc (Piping/ HVAC/Fire Safety/Surveillance)
- *Involves Concept, System Design, Estimates & Yields, Fabrication/OEM, Site Supervision, Project Monitoring & Control, etc.

Other Services

- ✓ Project Site Plan
- ✓ Master Development Plan (Stage Wise)
- ✓ Project Design & Development Report
- ✓ Process Requirements and Yield Estimates
- ✓ Standard Operating Procedures
- ✓ Manpower Planning and Selection
- ✓ Raw Material Procurement Plan
- ✓ Marketing Strategy and Sales
- ✓ Banking Advisory
- ✓ Statutory & Regulatory Compliances & Approvals
- ✓ Customized BI & ERP Tool (Construction Phase)
- ✓ Customized Business Intelligence Tool (Operations Phase)
- ✓ Business Strategy for Year 1 (AOP/PPC/RM/FG)
- ✓ O&M Contract 3Y/ 5Y (Profit Margin Basis)





Preliminary Activities

Land Survey, Locational Analysis, Soil & Water Analysis, Resources Allocation and Project Plan, etc.



Core Engineering

Technical Specifications, Vendor Selection, Architectural Plan, Detailed Design & Drafting, Cost Estimates, Master Execution Plan and Scheduling, etc.



Supervision & Monitoring

Site Coordination, Vendor Site Inspection, Review Meetings, Government Liaison, Site Work Compliances, Safety Compliances and Deliverables SOP, etc.



Closure & Year 1 Strategy

Erection, Commissioning, Trail Run, Commercial Operations, RM Procurement, Working Capital, FG Marketing & BD, Annual Operating Plan.

